

Health System Strengthening Skills Addressed

Consensus Building

Build consensus and common understanding among partners in health organisations to ensure smooth execution of health project goals.

Influencing

Improve interpersonal communication skills in order to win others over to your side and increase action and reduce resistance when working within health programmes.

Partnership

Establish strong partnerships inside and outside of your health organisation that can help facilitate health initiatives and develop an enhanced sense of community and cooperation.

Networking

Create and maintain a system of networks that promote your health projects through collaborating and pooling information and resources. Build up lists of relevant contacts to call upon for guidance and support when facing challenges within a health programme.

Influencing, Networking and Partnership

The Course

In today's changing world, health managers need to balance many different roles and responsibilities in order to manage the complex needs of national health programmes. In order to build support for health projects, managers must often spend a great deal of time building networks and establishing coalitions among external and internal supporters.

This course will demonstrate to participants how to best utilise their existing networks to gain support for different health initiatives. In addition, participants will be guided through various negotiating and collaborating processes that address diverse stakeholder perspectives. Furthermore, attendees will practice how to facilitate effective meetings and discussions in order to reach a group consensus through focused conversation methods.

This course incorporates regular and rigorous practice sessions with participants working in small groups to discuss important issues related to building partnerships and networks.

Benefits of Attending

- Facilitate large meetings and confidently manage conflict
- Negotiate and partner with stakeholders within a public health programme
- Develop leadership skills that encourage input and build consensus
- Resolve challenging people issues through workshop sessions
- Use the art of focused conversation to gain political commitment
- Forge strong coalitions and partnerships
- Become a more effective leader in the increasingly interconnected world of public

Who Should Attend

Strategic organisational leaders, organisational decision makers and thought leaders within their field who are responsible for the formulation of organisational or health programme strategy and who lead organisations at regional, national, and international levels.

To register for this course please email imdp@theunion.org or visit www.union-imdp.org.